## **Conmed Snapshot**

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Conmed	
Brief Description	The medical technology company develops and manufactures a wide range of electronic instruments such as electrosurgical systems, powered surgical instruments, and endoscopic devices. Arthroscopic (joint surgery) products represent the company's largest segment and include reconstruction tools, scopes, implants, and fluid management systems. CONMED also manufactures patient monitoring products and handheld medical accessories such as scissors, sutures, and staplers. Brands include Linvatec and Hall Surgical. The company sells its products in more than 100 countries through its direct sales force and independent distributors.
Revenues	2008: 742.18 million USD
	2009: 694.74 million USD
	2010: 713.72 million USD
Net profit (2010)	30.35 million USD
R&D expenses	2008: 33.1 million USD
	2009: 31.8 million USD
	2010: 29.6 million USD
Number of employees	3,300
Year Established	1970
Headquarters	525 French Rd. Utica, NY 13502, United States
Key People	Joseph Corasanti (CEO) Eugene Corasanti (Chairman)
Segmental revenue breakdown (2010)	Linvatec: 60% Electrosurgery: 14% Endosurgery: 10% Patient Care: 9% Endoscopic Technologies: 7%
Geographical revenue breakdown (2010)	US: 52% Canada: 9% Rest of world: 39%